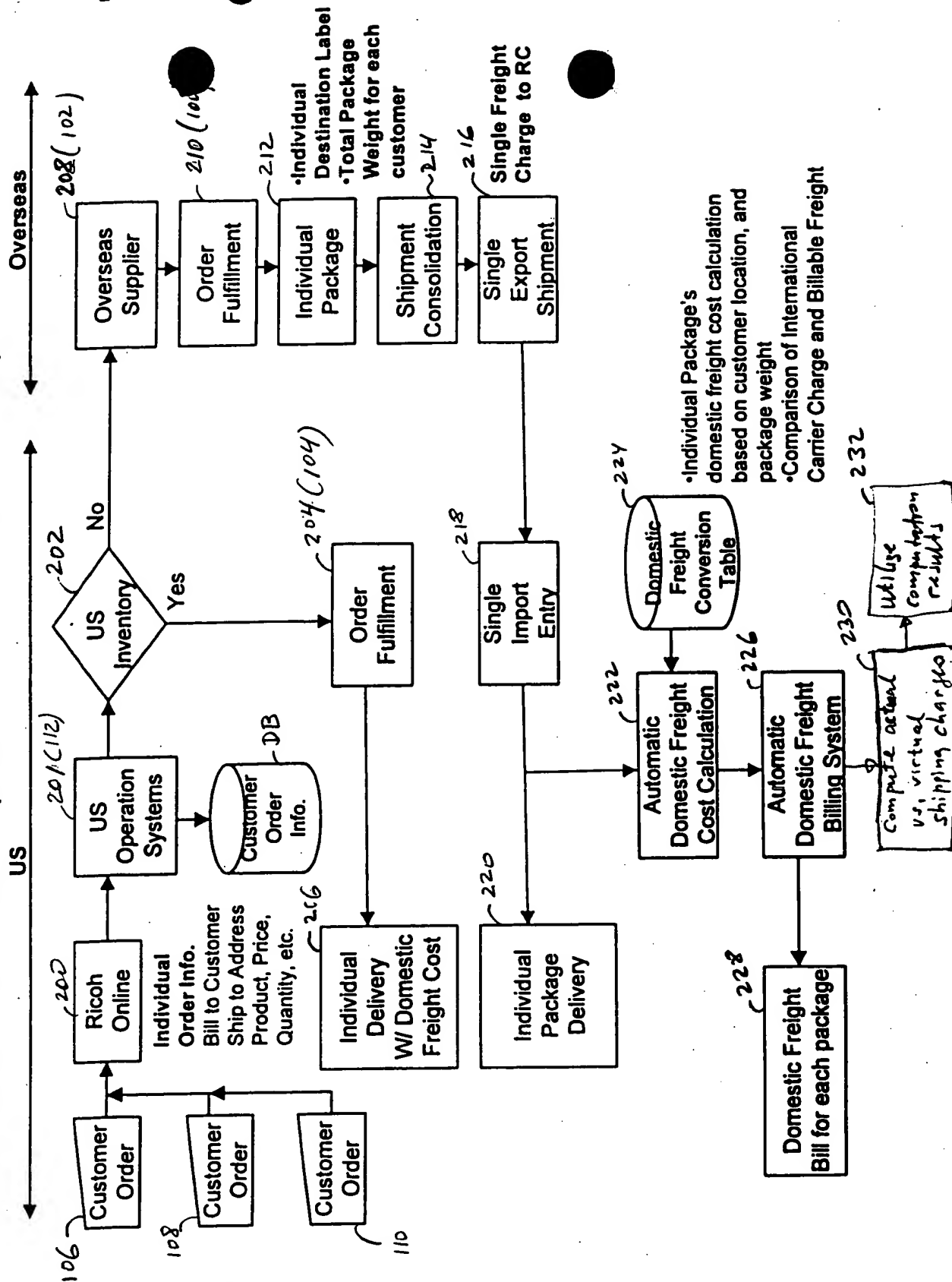


Fig. 1

Automatic Freight Cost Conversion System for Global Drop Shipment Consolidated International Shipment / Individual Domestic Shipment



USLTM28

RICOH CORPORATION
REDS FREIGHT CHARGES

02/23/00

FUNCTION: I (A=ADD C=CHANGE D=DELETE I=INQUIRE)
CARRIER CODE: UPN ZONE: 4

FREIGHT LAST OPER				FREIGHT LAST OPER			
LBS	AMOUNT	UPDATED	ID	LBS	AMOUNT	UPDATED	ID
1	16.75	01/16/97	MRB	2	18.50	01/16/97	MRB
3	20.25	01/16/97	MRB	4	22.00	01/16/97	MRB
5	23.75	01/16/97	MRB	6	25.75	01/16/97	MRB
7	27.75	01/16/97	MRB	8	29.75	01/16/97	MRB
9	31.75	01/16/97	MRB	10	33.50	01/16/97	MRB
11	35.25	01/16/97	MRB	12	36.75	01/16/97	MRB
13	38.25	01/16/97	MRB	14	39.75	01/16/97	MRB
15	41.25	01/16/97	MRB	16	42.75	01/16/97	MRB
17	44.25	01/16/97	MRB	18	45.75	01/16/97	MRB
19	47.25	01/16/97	MRB	20	48.75	01/16/97	MRB

COPY FROM A CARRIER CODE: ZONE:

PF3=RETURN PF7=PRIOR PF8=NEXT PF10=TOP PF12=EXIT

(Domestic Freight Conversion Table)

Fig. 3

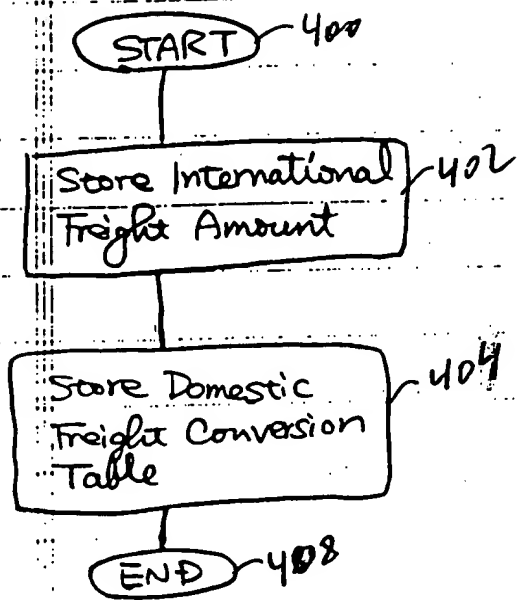


Fig. 4

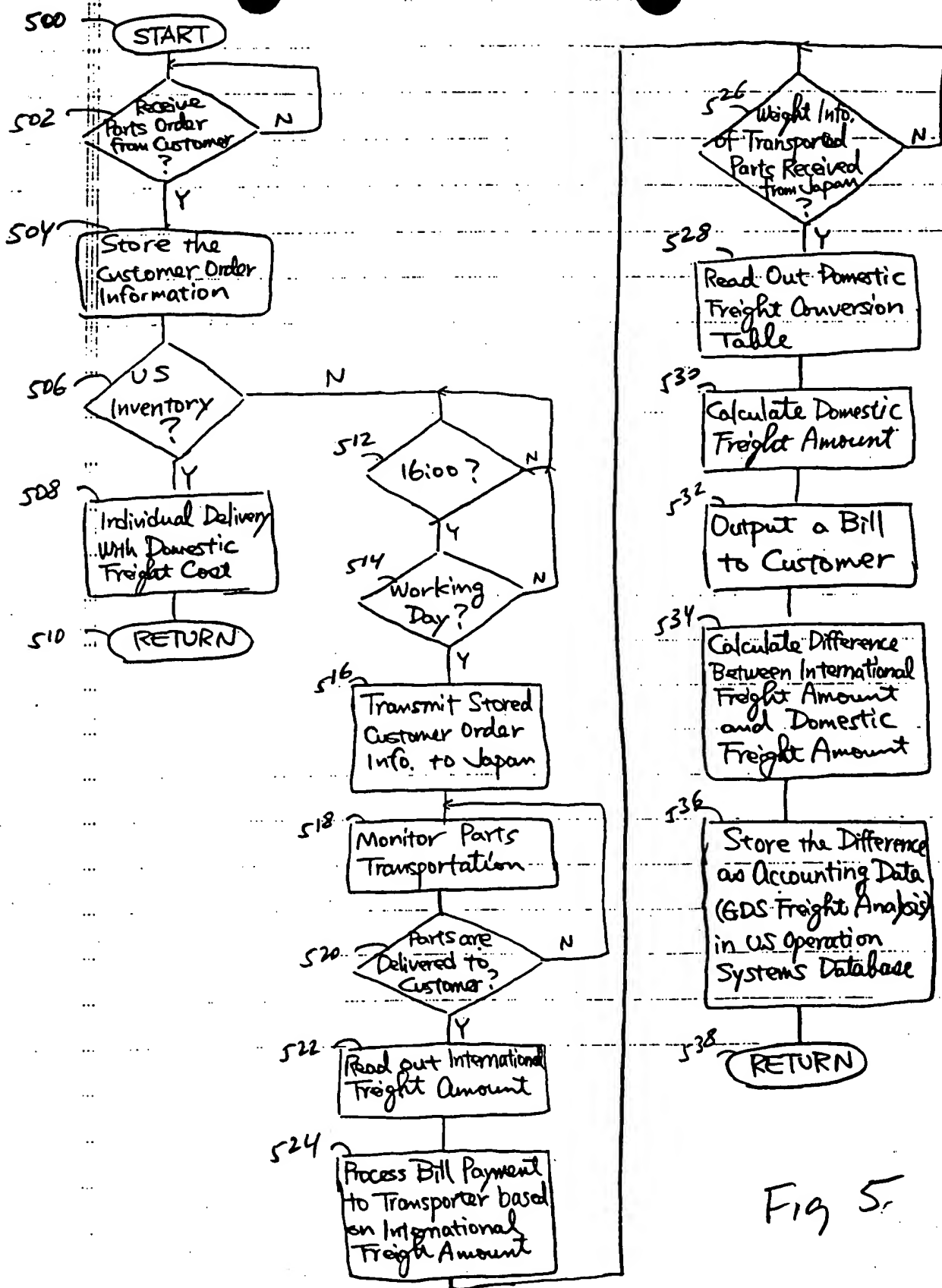


Fig 5

[illegible]

Fig. 6